

HEATHER L. ELKO  
Curriculum Vitae

Web: <http://www.h-elko.com/academics.html>

Department of Political Science  
One Shields Avenue  
University of California, Davis  
Davis, CA 95616

Email: [helko\[at\]ucdavis\[dot\]edu](mailto:helko[at]ucdavis[dot]edu)  
Phone: 530-752-0966  
Fax: 530-752-8666

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ACADEMIC APPOINTMENTS

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**Associate Professor of Political Science** (2016-present)

*University of California, Davis; Davis, CA*

**Assistant Professor of Political Science** (2009-2016)

*University of California, Davis; Davis, CA*

**Postdoctoral Research Fellow** (2008-2009)

*Princeton University – Niehaus Center of Globalization and Governance; Princeton, NJ*

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EDUCATION

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**Ph.D.**, Political Science, University of Pittsburgh (April 2008)

**M.A.**, Political Science, University of Pittsburgh (April 2005)

**B.A.**, Political Science and Music, University of Pittsburgh (April 2002)

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BOOKS

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**2015.** *State Strategies in International Bargaining: Play by the Rules or Change Them?*  
(Cambridge Studies in International Relations Book 134, Cambridge University Press).

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TEXT BOOKS

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**2021.** *Essentials of International Relations, 9th Edition.* (with Karen Mingst, W.W. Norton & Company.)

**2021.** *Essential Readings in World Politics, 8th Edition.* (with Karen Mingst and Jack L. Snyder, W.W. Norton & Company.)

**2018.** *Essentials of International Relations, 8th Edition.* (with Karen Mingst and Ivan Arreguín-Toft, W.W. Norton & Company.)

**2019.** *Essential Readings in World Politics, 7th Edition.* (with Karen Mingst and Jack L. Snyder, W.W. Norton & Company.)

## PEER-REVIEWED ARTICLES

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- 2021.** Please Help Us (or Don't): External Interventions and Negotiated Settlements in Civil Conflicts. *Journal of Conflict Resolution* 65(2-3): 480-505. (with Amy Skoll).
- 2020.** What Do I Get? How States' Negotiation Alternatives Influence the Concessions They Receive in Multilateral Negotiations. *European Journal of International Relations* 26(3): 896-921.
- 2020.** "Reserved Ratification": An Analysis of States' Entry of Reservations Upon Ratification of Human Rights Treaties. *British Journal of Political Science* 50(2): 687-712. (with Shaina Western).
- 2020.** Trade Balance and Policy Complexity: Explaining Political Elites' Focus on International Trade at the Domestic Level. *International Interactions* 46(1): 28-50. (with Timothy W. Taylor)
- 2016.** To Link or Not to Link? Agenda Change in International Bargaining. *British Journal of Political Science* 46(2): 371-393.
- 2014.** Levels of Linkage: Across-Agreement v. Within-Agreement Explanations of Consensus Formation Among States. *International Studies Quarterly* 58(1): 44-54. (with Shaina Western)
- 2013.** The Effects of Power and Structure on State Bargaining Strategies. *American Journal of Political Science* 57(2): 411-427.
- 2010.** Issue Characteristics, Issue Linkage, and States' Choice of Bargaining Strategies in the European Union. *Journal of European Public Policy* 17(5): 694-707.
- 2009.** The Shadow of the Future and Bargaining Cooperation in the Context of a Three-Phase International Cooperation Problem. *Journal of Politics* 71(2): 719-732. (with David Bearce and Katharine Floros)

## OTHER PUBLICATIONS

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- 2021.** "Test Bank." For *Essentials of International Relations, 9th ed.* W.W. Norton & Company.
- 2018.** "Test Bank." For *Essentials of International Relations, 8th ed.* W.W. Norton & Company.
- 2016.** Review of *Dangerous Trade: Arms Exports, Human Rights, and International Reputation.* by Jennifer L. Erickson. *Perspectives on Politics* 14(2): 595-596.
- 2016.** "Test Bank." For *Essentials of International Relations, 7th ed.* W.W. Norton & Company.

**2015.** “State Strategies in International Bargaining.” For *fifteen eightyfour*, *Academic Perspectives from Cambridge University Press* blog: <http://www.cambridgeblog.org/2015/02/state-strategies-in-international-bargaining/>

**2013.** “Success in International Negotiations is Determined by Context Rather than Capabilities.” For *London School of Economics and Political Science: American Politics and Policy* blog: [blogs.lse.ac.uk/usappblog/2013/11/13/international-negotiations-context](http://blogs.lse.ac.uk/usappblog/2013/11/13/international-negotiations-context). Also for *London School of Economics and Political Science: European Public Policy* blog: [blogs.lse.ac.uk/euoppblog/2013/11/13/success-in-international-negotiations-is-determined-by-context-rather-than-capabilities/](http://blogs.lse.ac.uk/euoppblog/2013/11/13/success-in-international-negotiations-is-determined-by-context-rather-than-capabilities/)

**2010.** “Issue Characteristics, Issue Linkage, and States’ Choice of Bargaining Strategies in the European Union.” In *Negotiation Theory and the EU: The State of the Art*, Edited by Andreas Dür, Gemma Mateo, Daniel Thomas. Routledge. (reprinted from 2010 *JEPP*)

**2010.** Review of *Europe in Question: Referendums on European Integration* by Sara Binzer Hobolt. *Comparative Political Studies* 43(12): 1678-1682.

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## CURRENT RESEARCH PROJECTS

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“The Multistage Path to Peace in Civil Conflicts” (book project). (with Katharine Floros)

“Negotiator Discretion and Winning Concessions in International Negotiations: The Case of EU Decision-Making.”

“Creating Trade Agreements with Democracies: Negotiation Strategies and Agreement Design.” (with Timothy W. Taylor)

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## FELLOWSHIPS, GRANTS, AND AWARDS (SELECTED)

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**2019-2022.** National Science Foundation Grant, with co-PI Katharine Floros at University of Illinois, Chicago. (\$314,594 total; \$219,406 UC Davis part)

**2018-2019; 2016-2017; 2014-2015; 2013-2014.** Small Grant in Aid of Research. Academic Senate of UC Davis. (\$2,000 each)

**2018.** Summer Collaborative Research Grant. Department of Political Science, UC Davis. (with Amy Skoll)

**2015-2016.** Individual Research Grant. Institute for Social Science, UC Davis. (\$5,000)

**2014-2015.** Publication Assistance Fund Grant. Office of Research, UC Davis. (\$2,274.24)

**2014-2015.** Faculty Development Award. UC Davis. (\$9,000)

**2013-2014.** UC Davis Hellman Fellowship Award. UC Davis. (\$20,000)

**2013.** Summer Collaborative Research Grant. Department of Political Science, UC Davis. (with Timothy Taylor)

**2012.** Summer Collaborative Research Grant. Department of Political Science, UC Davis. (with Shaina Western)

**2011-2012.** Excellence in Education Award (Student Nominee). Associated Students of UC Davis (ASUCD).

**2009-2010.** Institute of Governmental Affairs Junior Faculty Research Grant. UC Davis. (\$3,000)

**2008-2009.** Postdoctoral Research Fellowship. Niehaus Center for Globalization and Governance, Princeton University.

**2008.** NSF-Funded Participant. Empirical Implications of Theoretical Models (EITM) Summer Institute, Washington University.

**2007.** Richard W. Cottam Memorial Prize in International Relations, Department of Political Science, University of Pittsburgh.

**2007.** Dissertation Fellowship, European Union Center of Excellence, University of Pittsburgh. (\$6,000)

**2006-2007.** Andrew Mellon Predoctoral Fellowship, University of Pittsburgh.

**2005, 2006, 2007.** Summer Research Fellowship. (Three total). European Union Center, University of Pittsburgh. (\$3,000/each)

**2003-2004.** Umberger Fellowship. Department of Political Science, University of Pittsburgh.

## CONFERENCE PRESENTATIONS AND INVITED TALKS (SELECTED AND RECENT)

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“Come Join Me: The European Union’s Trade Policies and Its Position as a Superpower.” (UC Laboratory Fees Research Program “Great Power Competition in the 21st Century” conference; UC Berkeley 2019).

“Strategic Intervention Tools and their Varying Effects on Negotiated Settlements in Civil Wars: A Multistage Approach.” (with Amy Skoll). (MPSA 2019).

“Something to Talk About: When Belligerents in Civil Conflicts Choose to Negotiate.” (with Katharine Floros). (ISA 2018).

“Creating Trade Agreements with Democracies: Negotiation Strategies and Agreement Design.” (with Timothy Taylor) (PEIO Conference, University of Wisconsin-Madison, February 2018).

“Talks and Walks: The Failure of Civil War Peace Negotiations.” (with Katharine Floros). (APSA 2017).

“Keynote Speech.” (Model United Nations XV Conference at UC Davis).

“Bargaining Strategies and the Failure of Civil War Peace Agreements.” (with Katharine Floros). (ISA 2017).

“States’ Entry of Reservations to Environmental Treaties: “Preserving” the Environment or “Reserving” the Environment?” (ISA 2016).

“Negotiator Discretion and Winning Concessions in International Negotiations: The Case of EU Decision-Making.” (PEIO Conference, University of Utah, January 2016).

“What Do I Get? Issue Linkage, Bargaining Power, and Concessions in International Trade Negotiations.” (ISA 2015).

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## TEACHING EXPERIENCE

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Introduction to International Relations. (undergraduate, introductory level)

Politics of Interdependence. (undergraduate, upper level)

International Law. (undergraduate, upper level)

International Relations. (graduate level)

Research in International Relations – International Organization and Cooperation. (graduate level)

Research in International Relations – International Negotiations. (graduate level)

## SERVICE (SELECTED)

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Reviewer: Cambridge University Press; Journals: *American Journal of Political Science*, *American Political Science Review*, *British Journal of Political Science*, *Cambridge Review of International Affairs*, *Conflict Management and Peace Science*, *European Political Science Review*, *Foreign Policy Analysis*, *International Affairs*, *International Interactions*, *International Organization*, *International Relations*, *International Studies Perspectives*, *International Studies Quarterly*, *International Studies Review*, *Journal of Conflict Resolution*, *Journal of Politics*, *Negotiation Journal*, *Review of International Organizations*, *Review of World Politics*

Director: International Relations Program, University of California, Davis (2022-present)

Member: Editorial board for *International Interactions* (2019, 2020).

External reviewer for Undergraduate and Masters IR programs at San Francisco State University (2018).

Member: Editorial board for *The Journal of Politics* (2017, 2018).

Member: Institute for Social Science Executive Committee, UC Davis. (2016-2017, 2017-2018).

Director of Graduate Studies (interim), Department of Political Science, UC Davis (Fall 2017).

Member: Hellman Fellowship Review Committee, UC Davis (2016-2017).

Member: International Relations Steering Committee, UC Davis (2010-2011; 2012-2013).

Member: Political Science International Relations Comprehensive Exam Committee, UC Davis (2009-2010, 2011-2012, 2015-2016, 2016-2017).

Member: Graduate Student Support Committee, Graduate Council and Office of Graduate Studies, UC Davis (2012-2013; 2013-2014; 2015-2016).

Reviewer: *Essentials in International Relations, 6th Edition*, by Karen A. Mingst and Ivan M. Arreguín-Toft. (2015).

Reviewer: *Perspectives on International Relations: Power, Institutions and Ideas, 3rd Edition*, by Henry Nau. (2012).

Reviewer: *Perspectives on International Relations: Power, Institutions and Ideas, 2nd Edition*, by Henry Nau. (2010).